



Republic of the Philippines  
Department of Finance  
**INSURANCE COMMISSION**  
1071 United Nations Avenue  
Manila



28 February 2017



**MR. ARIEL G. CANTOS**

President  
PHILIPPINE LIFE INSURANCE ASSOCIATION, INC.  
Unit 54 Legaspi Suites,  
178 Salcedo Street, Legaspi Village,  
Makati City

SUBJECT : **INSURANCE INDUSTRY PERFORMANCE REPORT  
AS OF QUARTER ENDING 31 DECEMBER 2016**

**Dear Mr. Cantos:**

We write in connection with the performance of the insurance industry as of the quarter ending 31 December 2016.

This report is based on the submitted unaudited Quarterly Statistics of the life, non-life and mutual benefits associations sectors which comprises the insurance industry.

**I. TOTAL PREMIUMS**

As of the quarter ending 31 December 2016, the insurance industry posted **less than 1% increase** in premium income from Php231.2B in the same quarter in 2015 to Php231.9B or an increase of Php0.7B. Based on this number, the growth of the industry from 2015 to 2016 is flat.

This can be attributed to the following factors:

a. Majority of top players in the life sector posted a decrease in their respective premium income ranging from 2.53% to 43%.

While there is a slight increase in premium income from traditional products by **0.26%** from **Php49.8B in 2015** to **Php49.9B in 2016**, the Life Sector posted a **3.04%** decrease in its premium income due to **4.23%** decrease of premium income from variable products from **138.7B in 2015** to **Php132.9B**.

